

## FRANCO QUILLICO

Franco Quillico received an MS Summa Cum Laude in electrical engineering from the Polytechnic of Milan, in 1979. In 1984 he graduated with a Master in Business Administration (M.B.A.) in Finance from the Wharton School, University of Pennsylvania, where he was awarded the *Beta Gamma Sigma Scholarship Award* for achieving the highest academic performance in the M.B.A. class.

After an experience in industry, his professional career has been in strategy consulting, with McKinsey and Bain, and in investment banking, with Salomon Brothers.

Franco Quillico is the Managing Partner of Andromeda Consulting. Andromeda Consulting advises corporate clients on business strategy, with a particular focus on mergers & acquisitions. Since its inception, in December 1993, it has advised clients in transactions worth over \$ 5 billion.

Mr. Quillico has advised clients in various industries: telecommunications, oil & gas, pharmaceuticals, packaging, banking, information services, fashion, construction materials, railroad, utilities, constructions, retail, real estate and fast food. He has also delivered Workshops for managers and entrepreneurs in several countries: United States, Australia, United Kingdom, France, Italy, Monaco, Belgium, Switzerland, Spain, Germany, Luxembourg, Greece, Finland, Russia, Czech Republic, Poland, Romania, Croatia, Ukraine, Mongolia, Algeria, Jordan, Kenya, Tanzania, Malaysia, Taiwan, Kuwait, United Arab Emirates and the Kingdom of Saudi Arabia.

Mr. Quillico is *Adjunct Professor of Finance and Strategy* at MIP, the *School of Management* of the Politecnico di Milano; *Professor of “Decision Theory & Knowledge Management”* at Link Campus University in Rome; *Adjunct Professor of Finance* at the International University of Monaco (where in June 2019 he received a Special Award for 30 years of consecutive teaching and in June 2006 he received the "IUM Outreach Award" for excellence in teaching which was presented to him by Prince Albert II of Monaco). He is also a *Faculty Member* of the London Stock Exchange Group (LSEG). In February 2011, together with his colleague Gregory Moscato, he has won the *21<sup>st</sup> European Case Clearing House (ECCH)<sup>1</sup> Case Award* in the category “New Case Writer” for the case “Tango vs. Victor”. In March 2016, together with his colleagues Federico Frattini and Alfredo De Massis, he published an article on “What Big Companies Can Learn from the Success of the Unicorns“ in the Harvard Business Review Digital: the article was picked by NASDAQ as one of the four most interesting articles in the HBR of that month. Since 2011 Franco Quillico publishes a daily newsletter on business topics, which is available on the website [www.food4brains.com](http://www.food4brains.com)

Mr. Quillico is fluent in Italian, English and French.

---

<sup>1</sup> Now known as “The Case Centre”